

HPI Disposal Management: customised waste concepts

**Don't worry.  
We'll look after the waste.**



**Der Grüne Punkt –**  
Duales System Deutschland GmbH



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# Waste comes in many guises – but all of them are what we handle.

No one really likes dealing with waste. The disposal experts are the poor relations at most companies. In yours as well? This may turn out rather expensive for you, since the costs for waste disposal are steadily rising.

**In conjunction with “Der Grüne Punkt – Duales System Deutschland GmbH (DSD)”, the independent experts at HPI help companies to put professional waste and disposal management in place:** we know the market and the major players involved, enabling us to assure the requisite transparency. Our customised solutions will meet your needs – and cut

your costs. Day by day. Ton by ton. Rising costs for disposing of waste? A familiar problem for many companies, but not one to be accepted as inevitable. In conjunction with an independent partner, potential savings can be identified. By synergising internal and external disposal expertise, the best price-performance ratio is translated from theory into practice. In success-driven, mutually supportive collaboration, safety, dependability and cost-efficiency are targeted as a shared remit.



#### **Analyse the as-is situation**

Record all waste incidence, with the quantities and disposal costs involved

#### **Research**

Identify alternative disposal options, put them out to tender and evaluate the bids

#### **Formulate the concept**

Develop an affordable disposal concept

#### **Present the model**

Concept presentation for the client involved

#### **Put it into practice**

Implement the disposal procedures using the model selected by the client

### **Rising disposal costs? We do something about it!**

The disposal experts at HPI have their fingers firmly on the market's pulse, and possess the requisite expertise to choose the right response. They join forces with you to create an individually customised solutional concept for your waste and disposal management: from the individual waste-bin in the factory to selection and cost/quality monitoring of the disposal companies commissioned. Enabling us to reduce your disposal costs. Sustainably.

HPI operates as an autonomous, neutral service provider – and develops optimised, long-term concepts for its customers, geared to efficacious cost-cutting. As your partner, we are there to help you: from initial data collection and analysis of the ongoing disposal situation, proceeding to strategy formulation and the tendering procedure, all the way through to final negotiations and selection of the appropriate disposal firms, your waste is in the best of hands with us. We factor in new disposal options and alternative technical solutions. And, of course, after the change-over of your disposal channels, our experts are always there to assist and advise you.

**We make your decision an easy one:  
you pay only for success!**

For HPI's disposal expertise, you have an option for a success-linked fee arrangement: only when you actually save disposal costs do we get paid. Always, of course, referenced to the quantity of waste disposed of and the level of savings quantifiably achieved.

**Our services in overview:**

- Comprehensive consultancy for waste-related and environmental issues
- Assuring best-practice conditions
- Continuous implementation of improvement potentials
- Easing the workload involved in intra-plant disposal logistics
- Compliance with statutory regulations
- Consultancy from true professionals
- Long-term security of planning

**Additional services:**

- Material flow and substitute fuel management
- External provision of the officers for waste, surface water and immission protection, plus hazardous substances
- Handling administrative chores



## HPI and DSD – a strong partnership

Der Grüne Punkt – Duales System Deutschland GmbH (DSD) is one of the largest purchasers of disposal services in the Federal Republic of Germany. Since October 2008, DSD has co-owned HPI Resource. HPI, formerly the strategic procurement department of Hoechst, has for more than ten years now been working successfully together with technology-driven, innovative companies in the process engineering and manufacturing sectors. With a market clout of almost five billion euros, 4,000 contracts negotiated, more than 200 customers and over 200 staff, HPI is nowadays the leading independent purchasing service provider in Europe.

HPI covers the entire performance spectrum of strategic and operative services in purchasing and procurement, including logistics all the way through to the vehicle fleet and mobility management. With facilities in Germany, the Netherlands, Switzerland, Poland, Czechia, Slovakia, China and India.

Responsively customised competence. Give us a call!

**Published by**

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